# Form 990

## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundation). Do not enter social security numbers on this form as it may be made public.

• Go to <a href="https://www.irs.gov/Form990">www.irs.gov/Form990</a> for instructions and the latest information.

2021

OMB No. 1545-

Open to Public Inspection

AterForRthen 2021 calendar year, or tax year beginning 01-01-2021 , and ending 12-31-2021 D Employer identification number B Check if applicable: The Silver Institute Inc Address change 23-7108453 Name change Initial return Doing business as Final return/terminated E Telephone number Amended return Number and street (or P.O. box if mail is not delivered to street address) (202) 835-0185 Application pending City or town, state or province, country, and ZIP or foreign postal code Washington, DC 20005 **G** Gross receipts \$ 1,368,292 Name and address of principal officer: **H(a)** Is this a group return for subordinates? 1400 I Street NW 550 **H(b)** Are all subordinates Washington, DC 20005 included? Tax-exempt status: ☐ 501(c)(3) ☑ 501(c) ( 6 ) ◀ (insert no.) ☐ 4947(a)(1) or ☐ 527 If "No," attach a list. See instructions. **H(c)** Group exemption number ▶ Website: www.silverinstitute.org L Year of formation: 1971 M State of legal domicile: NY K Form of organization: Corporation Trust Association Other Summary 1 Briefly describe the organization's mission or most significant activities: The Silver Institute's purpose is that of promoting the welfare of the silver industry by increasing the knowledge of and demand for silver products across all end users. The Silver Institute had 24 members as of year end 2021 Activities & Governance 2 Check this box ▶ if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) . . Number of independent voting members of the governing body (Part VI, line 1b) . 2 3 0 Total number of individuals employed in calendar year 2021 (Part V, line 2a) . 5 Total number of volunteers (estimate if necessary) . . . . . 0 Total unrelated business revenue from Part VIII, column (C), line 12 . 7a  ${f b}$  Net unrelated business taxable income from Form 990-T, Part I, line 11 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) . . 1,368,169 Program service revenue (Part VIII, line 2g) . . . . 1,604,255 Investment income (Part VIII, column (A), lines 3, 4, and 7d) 4 5 123 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 1,604,300 1,368,292 Grants and similar amounts paid (Part IX, column (A), lines 1-3) . . . 0 Benefits paid to or for members (Part IX, column (A), line 4) . . . . . Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 0 **16a** Professional fundraising fees (Part IX, column (A), line 11e) . . Total fundraising expenses (Part IX, column (D), line 25) ▶0 b 1,561,981 1,438,448 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . . . . Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) 1,561,981 1,438,448 Revenue less expenses. Subtract line 18 from line 12 . 42.319 -70,156 Assets or **Beginning of Current End of Year** Total assets (Part X, line 16) . . . . 329,278 259,122 Total liabilities (Part X, line 26) . . . . . Net assets or fund balances. Subtract line 21 from line 20  $\,$  . 329,278 259.122 Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. 2022-03-15 Signature of officer Sian Michael DiRienzo Executive Director Here Type or print name and title Print/Type preparer's name Preparer's signature Check I if P00339848 **Paid** self-employed Firm's EIN 🕨 45-0531412 Firm's name KOSCIW & ASSOCIATES LLC **Preparer Use Only** Firm's address ▶ 331 N PITT ST Phone no. (703) 283-0879 ALEXANDRIA, VA 22314 May the IRS discuss this return with the preparer shown above? (see instructions) **V** Yes □

Cat. No. 11282Y

Forn	n 990 (2021)				Page <b>2</b>
Pa	Statement of	Program Service A	ccomplishments		
	Check if Schedule	e O contains a response o	r note to any line in this	Part III	
1	Briefly describe the orga	inization's mission:			
	Silver Institute's purpose i ucts across all end users.			try by increasing the knowledge of end 2021.	and demand for silver
2	Did the organization und the prior Form 990 or 9		ogram services during the	e year which were not listed on	☐Yes 🔽 No
	If "Yes," describe these	new services on Schedul	e O.		
3	Did the organization cea services?	se conducting, or make s	ignificant changes in how	it conducts, any program	☐Yes 🗸 No
	If "Yes," describe these	changes on Schedule O.			
4	expenses. Section 501(c		izations are required to i	its three largest program services report the amount of grants and al	
4a	(Code:	) (Expenses \$	including grants	of \$ ) (Revenue \$	)
	Silver Institute's web site, p		that highlight trends in the silve	try including: increasing awareness and ec er marketplace. We also retain a technical	
4b	(Code:	) (Expenses \$	including grants of	of \$ ) (Revenue \$	)
	jewelry in the domestic and retail outreach, and internal	l major international markets. (	Created in 2008, this multi-tier silver jewelry designers and bra	is designed to stimulate demand for and ed program, which consists of research, b ands to offer the Savor Silver program, wh ng others.	usiness and consumer messaging,
4c	(Code:	) (Expenses \$	including grants of	of \$ ) (Revenue \$	)
-	participants and the genera		read by the breadth of the silv	silver supply and demand statistics and m rer industry, as well as the media covering in the silver market.	
4d	Other program service	es (Describe in Schedule	0.)		
	(Expenses \$	•	grants of \$	) (Revenue \$	)

Total program service expenses ▶

Form	990 (2021)			Page <b>3</b>
Pa	rt IV Checklist of Required Schedules			
	·		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	1		No
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2		Νo
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		No
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	4		
5	Is the organization a section $501(c)(4)$ , $501(c)(5)$ , or $501(c)(6)$ organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III .	5	Yes	
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D,</i> Part I	6		No
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Νο
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		No
9	Did the organization report an amount in Part X, line 21 for escrow or custodial account liability; serve as a			

custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

permanent endowments, or quasi endowments? If "Yes," complete Schedule D, Part V . . . . . . . If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII,

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete

its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII . . . . . . . . c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of

its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII . . . . . . . . . . . . d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets

e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X

Did the organization's separate or consolidated financial statements for the tax year include a footnote that

12a Bid He of the School of the separate, independent audited financial statements for the tax year? If "Yes," complete 

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional

**b** Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other

Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions. . . . . . Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II . . . . . . . . . . . . . . . . .

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for

**b** Was the organization included in consolidated, independent audited financial statements for the tax year?

b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of

addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)?

Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E

assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV . . .

20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H . . . .

domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or

investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

any foreign organization? If "Yes," complete Schedule F, Parts II and IV . . . . .

14a Did the organization maintain an office, employees, or agents outside of the United States? . . . .

VIII, IX, or X, as applicable.

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Nο

Nο

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Form 990 (2021)

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14b

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20b

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Form 990 (2021) Page 4 Checklist of Required Schedules (continued) Yes No 22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on 22 Nο Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III . . . . . . 23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's Νo 23 current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," 24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d

Part IV instructions for applicable filing thresholds, conditions, and exceptions):

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

Note. All Form 990 filers are required to complete Schedule O. . . . . . . . . . Statements Regarding Other IRS Filings and Tax Compliance

1a Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable

**b** Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable

**b** A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV.

"Yes," complete Schedule L, Part I

If "Yes," completeSchedule L,Part III

conservation contributions?

and Part V, line 1 . . .

Part V

sections 301.7701-2 and 301.7701-3?

entity or family member of any of these persons?

**b** Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I . . . . .

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior

year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If

Did the organization report any amount on Part X; line 5 or 22 for receivables from or payables to any current or

former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled

र्फावैभवन्द अञ्चलप्रस्मितिक्रिक्षेत्रपद्धि है वर्गनी प्रतिक्र other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or employee thereof, a grant selection committee member,

or to a 35% controlled entity (including an employee thereof) or family member of any of these persons?

Was the organization a party to a business transaction with one of the following parties (see the Schedule L,

c A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If "Yes,"

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations

Hid the organization fidule Me, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete

Wasen Granitzation delated for the tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV,

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related 

Did the organization conduct more than 5% of its activities through an entity that is not a related organization

and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?

c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable

Check if Schedule O contains a response or note to any line in this Part V .

entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If "Yes," 

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?

Νo

24a

24b

24c

24d

25a

25b

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28a

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28c

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Form 990 (2021)

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Nο

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Nο

No

Day	tV Statements Regarding Other IRS Filings and Tax Compliance (continued)		r age <b>S</b>
		1	_
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?  Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions.	2b	
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	No
ь	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b	
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial	4a	No
	BCCCOMENT) enter the name of the foreign country: ►  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts  (FRAD)		
	$\sqrt{8}$ Repe organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a	N o
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b	No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c	
6a	Does the organization have annual gross receipts that are normally greater than $100,000$ , and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a	No
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? $\dots \dots \dots$	6b	
7	Organizations that may receive deductible contributions under section 170(c).		
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c	
d	If "Yes," indicate the number of Forms 8282 filed during the year		
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e	
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	
8	<b>Sponsoring organizations maintaining donor advised funds.</b> Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8	
9	Sponsoring organizations maintaining donor advised funds.		
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a	
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b	
10	Section 501(c)(7) organizations. Enter:		
а	Initiation fees and capital contributions included on Part VIII, line 12 10a		
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club		
11	Section 501(c)(12) organizations. Enter:		
а	Gross income from members or shareholders		
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)  11b		
	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year.		
	Section 501(c)(29) qualified nonprofit health insurance issuers.		
а	Is the organization licensed to issue qualified health plans in more than one state?	13a	
h	<b>Note.</b> See the instructions for additional information the organization must report on Schedule O. Enter the amount of reserves the organization is required to maintain by the states		
	in which the organization is licensed to issue qualified health plans		
	Did the organization receive any payments for indoor tanning services during the tax year?	14a	No
	If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation in Schedule O</i>	14b	140
	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?	15	No
16	If these typesetablions are the content of the section 4968 excise tax on net investment income?	16	N o
17	If "Yes," complete Form 4720, Schedule O. Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any activities that would result in the imposition of an excise tax under section 4951, 4952, or 4953?  If "Yes." complete Form 6069.	17	

independent

year by the following: **a** The governing body? .

Section C. Disclosure

apply.

13 14

Νo

Νo

Νo

Nο

Νo

Νo

Nο

Nο

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Nο

Form 990 (2021)

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15a

15b

16a

16b

Yes

Yes

Yes

Yes

Yes

0 (2021)	Pag
Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to lines	s

1b

Governance, Management, and Disclosure. For each tres response to lines 2 thing	ougn 7	D Delow,	and for a	a IVO	resp	onse	to iiiie	25
8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule Check if Schedule O contains a response or note to any line in this Part VI	e 0. Se	ee instru	ctions.					
ection A. Governing Body and Management								
							Yes	
Enter the number of voting members of the governing body at the end of the tax	1a			2	3			

	Check if Schedule'O contains a response or note to any line in this Part VI		 		 	
Se	ction A. Governing Body and Management					
					Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax	1a		2 3		
	Yethere are material differences in voting rights among members of the governing body or if the governing body delegated broad authority to an executive committee					

Section A. Governing Body and Management										
				Yes	No					
1a Enter the number of voting members of the governing body at the end of the tax	1a	23								
Yethere are material differences in voting rights among members of the governing										
body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.										

Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any

Did the organization delegate control over management duties customarily performed by or under the direct

Did the organization make any significant changes to its governing documents since the prior Form 990 was file the organization become aware during the year of a significant diversion of the organization's assets? .

7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or **b** Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders,

Did the organization contemporaneously document the meetings held or written actions undertaken during the

Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the

organization's mailing address? If "Yes," provide the names and addresses in Schedule O . . . . . . . . .

b If "Yes," did the organization have written policies and procedures governing the activities of such chapters,

**b** Describe on Schedule O the process, if any, used by the organization to review this Form 990. 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 . . . . . .

affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing

b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give 

c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe

Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?

16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a 

Section 6104 requires an organization to make its Form 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that

State the name, address, and telephone number of the person who possesses the organization's books and records:

Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of

**b** If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? . . . . . . . . . . . . . . . . . .

Did the organization have a written document retention and destruction policy? . . . .

Own website 🔽 Another's website 🔽 Upon request 🗌 Other (explain in Schedule O)

interest policy, and financial statements available to the public during the tax year.

►Michael DiRienzo 1400 I Street NW Washington, D C 20005 (202) 835-0185

If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

supervision of officers, directors or trustees, or key employees to a management company or other person? .

**b** Enter the number of voting members included in line 1a, above, who are

Did the organization have members or stockholders? . . . . .

**b** Each committee with authority to act on behalf of the governing body?

**10a** Did the organization have local chapters, branches, or affiliates? . . . . .

Did the organization have a written whistleblower policy? . . . .

a The organization's CEO, Executive Director, or top management official .

List the states with which a copy of this Form 990 is required to be filed

other officer, director, trustee, or key employee? . . . . . . . . . . . . . . .

	Check if Schedule O contains a response or note to any line in this Part V					 •	•	
Sectio	A. Governing Body and Management							
						Y	'es	1
<b>1a</b> Ente	the number of voting members of the governing body at the end of the tax	1a			2 3			
year	re are material differences in voting rights among members of the governing							

	8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedu Check if Schedule O contains a response or note to any line in this Part VI	le 0. S	ee ins	truc •	tions.						
Se	ection A. Governing Body and Management										
									Ye	s	
<b>1</b> a	Enter the number of voting members of the governing body at the end of the tax	1a					2 3	3			
	VOOR										

Part VII

## Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII .

## Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount

- of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See the instructions for definition of "key employee." • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from organization and any related organizations.

• List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000

- of reportable compensation from the organization and any related organizations. • List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the
- organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.												
(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	unles	ore th	nan rsor cer a	not one is and	ee)		(D) Reportable compensation from the organization (W-2/1099- MISC/1099- NEC)	(E) Reportable compensation from related organizations (W-2/1099- MISC/1099- NEC)	(F) Estimated amount of other compensation from the organization and related organizations		
			nal Trustee		уее	Highest compensated employee						
(1) Jason XU	0.25	х						0	0	0		
Director	0.00								_			
(2) Leandro Garcia	0.25	x						0	0	0		
Director	0.00							0	0	U		
(3) Bradford Cooke	0.25											
President	0.00	Х		Х				0	0	0		
(4) Ben Van Kerkwijk Director	0.25	Х						0	0	0		
(5) Phillips Baker Jr	0.25											
Director	0.00	Х						0	0	0		
(6) Shawn Khunkhun	0.25											
Director	0.00	Х						0	0	0		
(7) Rafael Gebollar	0.25											
Director	0.00	Х						0	0	0		
(8) Octavio Alvidrez Ortega	0.25	Х						0	0	0		
Director	0.00							0	O	0		
(9) Ounesh Reebye	0.25	Х						0	0	0		
Director	0.00							0	U	U		
(10) Terry Hanlon	0.25	.,										
Director	0.00	Х						0	0	0		
(11) Ignacio Bustamante	0.25											
Vice President	0.00	Х		Х				0	0	0		
(12) David Stein	0.25											
Director	0.00	Х						0	0	0		
(13) Chiaki Kaneko	0.25											
Director	0.00	Х						0	0	0		
(14) Stephen Orr	0.25											
Director	0.00	Х						0	0	0		
(15) Mitchell Krebs	0.25								_			
Director	0.00	Х						0	0	0		
(16) David Madge	0.25									_		
Director	0.00	Х						0	0	0		
(17) George Paspalas	0.25							_	_			
Director	0.00	Х						0	0	0		
	·	•	•	_	_		_					

Form 990 (2021) Page 8 Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) (A) (B) (C) (D) (E) (F) Name and title Average Position (do not check Reportable Reportable Estimated hours per more than one box, unless compensation compensation amount of other week (list person is both an officer from the from related compensation any hours for and a director/trustee) organization organizations from the related (W-2/1099-(W-2/1099organization Individual trustee or director fighest compensat MISC/1099-MISC/1099organizations and related stitutional below dotted emplo NEC) NEC) organizations line) yee Trustee (18) Paul Healey 0.25 0 0 ...Х 0 ...... (19) Michael Mesaric 0.25 0 0 ...Х ..... (20) David Wolfin 0.25 ..X 0.00 (21) Mike Clark 0.25 0 0 ...... Director 0.00 (22) Michael Steinmann 0.25 Χ 0 President 0.00 0.25 (23) John Lamb ...Х 0 0 0 Director 0.00 0.25 (24) Carlos Quiroga Х 0 n 0.00 Asst Treasurer (25) Michael DiRienzo 30.00 Х 0 0 0.00 Exec Dir & Secy (26) Joe Ungers 0.25 Х ..... 0.00 Treasurer ۰ c Total from continuation sheets to Part VII, Section A . d Total (add lines 1b and 1c) . Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization > 0 Yes No Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual . . . . . 3 Nο For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual 4 Νo Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . 5 Νo Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year. (C)

(A) (B)

Name and business address Description of services Compensation KSGILC Management Fees

Silver Promotion

Research

1400 I Street NW Suite 550 Washington, DC 20005

Michael Barlerin Associates

420 E 51st Street 5E NY, NY 10022

6 FL Abbey House 74/76 St John St

Metals Focus Ltd UK

London, Europe EC1M 4DT

Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization  $\blacktriangleright$  3

Form 990 (2021)

498,000

190,000

315,466

	990 (2021)					Page <b>9</b>
Par	Statement of Revenue Check if Schedule O contains a res	nonse or note t	o any line in thic Pa	rt VIII		
	Check if Schedule O Contains a res	polise of flote t	(A) Total revenue	(B)  Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contr	ibutions, Gifts, Grants, and OtherAmt Simil	b c d e f	Membership dues Fundraising events Related organization Government grants (con All other contributions, and similar amounts no above Noncash contributions in lines 1a - 1f:\$	ticons 1d 1e 1e 1f 1f 1g		
		Business Cod	Total. Add lines 1a	-1f 		0
	2a Membership Dues & Assessments	Dusiness cou	1,169,621	1,169,62		
me		-	143	143	2	
ever	<b>b</b> Miscellaneous		143	, 14.		
Ge R	c Publications		198,405	198,405	5	
ervi		-				
am 8	d					
Program Service Revenue	е					
Δ.	<b>f</b> All other program service revenue.					
	<b>9 Total.</b> Add lines 2a-2f	1,368,10	69			
	3 Investment income (including dividends other 4 Including dividends other 4 Including dividends other 4 Including dividends other 4 Including dividends other basis and other	bond proceeds  (ii) Persona		0 0 0		123
	other basis and sales expenses					
	Gain or (loss) 7c			0		
Other Revenue	d Net gain or (loss)	,				
Rev	<b>b</b> Less: direct expenses <b>c</b> Net income or (loss) from fundraising 6	events		0		
Jer	- Net meanie of (1055) from fundraising 6	 ▶				
ð	9a Gross income from gaming activities. See Part IV, line 19 9b Less: direct expenses			0		
	c Net income or (loss) from gaming activ	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
	10a Gross sales of inventory, less returns and allowances 10a  b Less: cost of goods sold 10b					
	c Net income or (loss) from sales of inve	ntory		0		
	Miscellaneous Revenue	Business Cod	de			
	11a					
	ь					
	С					
	d All other revenue					
	e Total. Add lines 11a-11d	1	•	0		
	<b>12 Total revenue.</b> See instructions		1,368,29	1,368,16	59	123

	art IX  Statement of Functional Expenses  Section 501(c)(3) and 501(c)(4) organizations mus	t complete all colum	nns. All other organ	nizations must comp	Page <b>10</b>
	Check if Schedule O contains a response or note to			mzations must comp	lete column (A).
_	:	-	(B)	(c)	L
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	0			
2	Grants and other assistance to domestic individuals. See Part IV, line 22	0			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16.	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	0			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$ ) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	0	1	1	
	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	0			
9	Other employee benefits	0			
10	Payroll taxes	0			
11	Fees for services (non-employees):				
ā	Management	498,000			
ŀ	Legal	0			
•	: Accounting	9,500			
	Lobbying	0			
	Professional fundraising services. See Part IV, line 17	0			
	Investment management fees	0			
ġ	other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0)	0			
12	Advertising and promotion	0			
	Office expenses	16,169			
14	Information technology	0			
15	Royalties	0			
16	Occupancy	0			
17	Travel	0			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials .	0			
19	Conferences, conventions, and meetings	0			
20	Interest	0			
21	Payments to affiliates	0			
22	Depreciation, depletion, and amortization	0			
	Insurance Other expenses. Itemize expenses not covered above	0			
	(List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
	a Silver Promotion Service	469,098			
	<b>b</b> World Silver Survey	317,437			
	c Technical Monitoring	42,000			
	d Market Reports	22,765			
	e All other expenses	63,479			
	Total functional expenses. Add lines 1 through 24e  Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.  Check here ▶ ☐ if following SOP 98-2 (ASC 958-720).	1,438,448	0	0	0

Forn	າ 990	0 (2021)			Page <b>11</b>
Pa	art X	Balance Sheet			_
		Check if Schedule O contains a response or note to any line in this Part IX $$ .			🗆
			<b>(A)</b> Beginning of year		( <b>B)</b> End of year
	1	Cash-non-interest-bearing	329,278	1	259,122
Assets	2	Savings and temporary cash investments		2	0
	3	Pledges and grants receivable, net		3	0
	4	Accounts receivable, net		4	0
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%		5	0
	6	controlled entity or family member of any of these persons  Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)			0
	_			6	0
	7	Notes and loans receivable, net		7	0
	8	Inventories for sale or use		8	0
	9	Prepaid expenses and deferred charges		9	0
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D			
	b	Less: accumulated depreciation 10b		<b>10</b> c	0
	11	Investments—publicly traded securities .		11	0
	12	Investments—other securities. See Part IV, line 11		12	0
	13	Investments—program-related. See Part IV, line 11		13	0
	14	Intangible assets		14	0
	15	Other assets. See Part IV, line 11		15	0
	16	Total assets: Add lines 1 through 15 (must equal line 33)	329,278	16	259,122
	17	Accounts payable and accrued expenses		17	
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
S	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
.0		controlled entity or family member of any of these persons		22	
-	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17 - 24).  Complete Part X of Schedule D		25	
	26	<b>Total liabilities.</b> Add lines 17 through 25	0	26	0
ces		Organizations that follow FASB ASC 958, check here ▶ ✓ and complete lines 27, 28, 32, and 33.			
Assets or Fund Balances	27	Net assets without donor restrictions	329,278	27	259,122
p	28	Net assets with donor restrictions		28	
Ē		Organizations that do not follow FASB ASC 958, check here			
or	29	complete lines 29 through 33. Capital stock or trust principal, or current funds		29	
ets	30	Paid-in or capital surplus, or land, building or equipment fund		30	_
155	31	Retained earnings, endowment, accumulated income, or other funds		31	_
	32	Total net assets or fund balances	329,278	32	259,122
Net	33	Total liabilities and het assets/fund balances	329,278	33	259,122
				1	Form <b>990</b> (2021)

of the audit, review, or compilation of its financial statements and selection of an independent accountant?

If the organization changed either its oversight process or selection process during the tax year, explain in

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the

**b** If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.

Schedule O.

Single Audit Act and OMB Circular A-133?

2c

За

3b

Yes

Νo

Form 990 (2021)

Form 990 (2021) **Additional Data** Return to Form **Software ID:** 21013475 Software Version: 2021v4.0 Form 990, Special Condition Description: **Special Condition Description** 

## **SCHEDULE C** (Form 990)

Department of the Treasury Internal Revenue Service

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

2021

Open to Public Inspection

OMB No. 1545-0047

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ. ►Go to <u>www.irs.gov/Form990</u> for instructions and the latest information.

- If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
  - Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.

  - Section 527 organizations: Complete Part I-A only.
- If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then
- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B. Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V,

line 35c (Proxy Tax) (see separate instructions), then

•	Section 501(c)(4), (5), or (6) organizations: Complete Part III.	
	ame of the organization  e Silver Institute Inc	yer identification number
IIIC		108453
ar	rt I-A Complete if the organization is exempt under section 501(c) or is a secti	on 527 organization.
1	Provide a description of the organization's direct and indirect political campaign activities in Part IV. Si definition of "political campaign activities."	See instructions for
2	Political campaign activity expenditures. See instructions	<b>\$</b>
3	Volunteer hours for political campaign activities. See instructions	
Par	rt I-B Complete if the organization is exempt under section 501(c)(3).	
1	Enter the amount of any excise tax incurred by the organization under section 4955	\$
2	Enter the amount of any excise tax incurred by organization managers under section 4955	\$
3	If the organization incurred a section 4955 tax, did it file Form 4720 for this year?	Yes No
4a	Was a correction made?	Yes No
	If "Yes," describe in Part IV.	
Par	rt I-C Complete if the organization is exempt under section 501(c), except sect	ion 501(c)(3).
1	Enter the amount directly expended by the filing organization for section 527 exempt function activities	es \$
2	Enter the amount of the filing organization's funds contributed to other organizations for section 527	
	exempt function activities	<b>&gt;</b>
3	Total exempt function expenditures. Add lines 1 and 2. Enter here and on Form 1120-POL, line 17b	······ \$
4	Did the filing organization file Form 1120-POL for this year?	☐ Yes   No

	If "Yes," describe in Part				
Par	t I-C Complete if the	e organization is exempt	under section 501(c), ex	ccept section 501(	c)(3).
1	Enter the amount directly	•			
2	Enter the amount of the fi exempt function activities				
3	Total exempt function exp	penditures. Add lines 1 and 2. E	nter here and on Form 1120-PO	_, line 17b\$	
4	Did the filing organization		☐ Yes 🔽 No		
5	organization made payme amount of political contrib	es and employer identification n nts. For each organization listed, outions received that were promp or a political action committee (	, enter the amount paid from the ptly and directly delivered to a s	filing organization's fur eparate political organi:	nds. Also enter the zation, such as a
(a)	Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's funds. If none, enter -0	(e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0
1					
2					
3					
4					
5					
6					
For P	aperwork Reduction Act Noti	ice, see the instructions for Form 9	<b>990.</b> Cat. No.	50084S <b>Sche</b>	dule C (Form 990) 2021

Return Reference

filed Form 5768 (election under section 501(h)).

Schedule C (Form 990) 2021

Page 3

For e	For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying		(u)		(5)		
activ	ity.	Yes	No	Amou	nt		
1	During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:						
а	Volunteers?						
b	Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?						
c	Media advertisements?						
d	Mailings to members, legislators, or the public?						
е	Publications, or published or broadcast statements?						
f	Grants to other organizations for lobbying purposes?						
g	Direct contact with legislators, their staffs, government officials, or a legislative body?						
h	Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?						
i	Other activities?						
j	Total. Add lines 1c through 1i						
2a	Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?						
b	If "Yes," enter the amount of any tax incurred under section 4912						
c	If "Yes," enter the amount of any tax incurred by organization managers under section 4912						
d	If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?						
Par	t III-A Complete if the organization is exempt under section 501(c)(4), section !	<b>501(c</b> )	)(5), o	r			
	section 501(c)(6).						
	Ware substantially all (000/ or mane) dues resolved mandadustible by mambars?			Yes	No		
1	Were substantially all (90% or more) dues received nondeductible by members?				Νo		
2	Did the organization make only in-house lobbying expenditures of \$2,000 or less?				NI -		
3	Did the organization agree to carry over lobbying and political expenditures from the prior year?			3	No		
Pal	t III-B Complete if the organization is exempt under section 501(c)(4), section 9501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "line 3, is answered "Yes."	No" O	R (b) I	r section	n -A,		
1	Dues, assessments and similar amounts from members	1					
2	Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).						
а	Current year	2a					
b	Carryover from last year	2b					
C	Total	2c					
3	Aggregate amount reported in section $6033(e)(1)(A)$ notices of nondeductible section $162(e)$ dues .	3					
4	If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess			·			
	does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political expenditure next year?	4					
5	Taxable amount of lobbying and political expenditures. See Instructions	5					
	art IV Supplemental Information	, ,					

Provide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group list); Part II-A, lines 1 and

2 (see instructions), and Part II-B, line 1. Also, complete this part for any additional information.

**Software Version:** 2021v4.0

Schedule L		Trai	nsactio	ons with In	iterestec	l Persons	;			ОМІ	B No.	1545	-0047	
(Form 990)	► Comple	omplete if the organization answered "Yes" on Form 990, Part IV, lines 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.  Attach to Form 990 or Form 990-EZ.								2021				
Department of the Treasury Internal Revenue Service  Go to <u>www.irs.gov/Form990</u> for instructions and the latest information							on.		0		to Pu ectio			
Name of the orga The Silver Institute I							En	ploy	er iden	tificat				
							23	-710	8453					
				501(c)(3), sect										
		f disqualified person		on Form 990, Part IV, line 25a or 25b, or Fo  (b) Relationship between disqualified perso  and organization							ption of		(d) Corrected?	
				and organization									Yes No	
Com <sub>l</sub> orga	Complete if the org organization reporte Name of erested (b) Relationshi		vered "Yes on Form 9 <b>(d)</b> Loar org	s" on Form 990- 990, Part X, line on to or from the anization?		1	(g) defa	(g) In default? A by co		(h) Approved a by board or committee?		(i) Written agreement?		
			То	From			Yes	No	Yes	No	Yes		No	
Total .				<b>&gt;</b>	• <b>\$</b>	l								
				nterested Pe "Yes" on Forn		IV line 27								
(a) Name of in	terested (b)	) Relationship erested perso organizat	between on and the	(c) Amount o		1	assi:	stanc	e (e	e) Purp	ose o	f assi	stance	
For Danomucek Bods	uction Act Notice	see the Instr	uctions fo	r Form 990 or 990	<b>n-F7</b>	at. No. 50056A					-1.75		0) 2021	

**Return Reference** 

**Explanation** 



Schedule L (Form 990) 2021



# Part V

**Supplemental Information** 

Provide additional information for responses to questions on Schedule L (see instructions).

SCHEDULE O

Department of the Treasury

Name of the organization

Internal Revenue Service

(Form 990)

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

Open to Public

Inspection **Employer identification number** 

Schedule O (Form 990) 2021

OMB No. 1545-0047

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

The Silver Institute Inc 23-7108453 **Explanation** Return Reference Form 990. KSG,LLC provides association management services in connection with the implementation and administration of The Silver Part VI, Line Institute 3: Description of Delegated Duties to Management Company Form 990. The Silver Institute draws its membership from across the breadth of the silver industry. This includes leading silver mining Part VI. Line houses, refiners, bullion suppliers, manufacturers of silver products and wholesalers of silver investment products 6: Explanation of Classes of Members or Shareholder Form 990 The Form 990 is made available upon request to the Board of Directors for their review. The Form 990 is reviewed in detail by Part VI. Line the Institute's Executive Director. 11b: Form 990 Review **Process** Form 990. The Silver Institute does not have any employees. The Silver Institute is managed under contract by KSG, LLC. The Silver Part VI. Line Institute's Executive Director is an employee of and is paid by KSG LLC. The management fee is determined by the Silver 15a: Institute's Executive Committee annually. Compensation Review & Approval Process -CEO. Top Management Form 990. The organization structure of the Silver Institute is described on its web site. Financial statements and detailed governing Part VI. Line documents are available upon written request. The Form 990 is available upon request and is available from the GuideStar web 19: Other site. Organization **Documents Publicly** Available

Cat. No. 51056K