As Filed Data efile GRAPHIC print - DO NOT PROCESS

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private

IRS gov/form990

Beginning of Current Year

164,112

164,112

End of Year

240,533

240,533

DLN: 93493057003408 OMB No 1545-0047

Open to Public Inspection

25	foundations)
Department of the Treasury Internal Revenue Service	 Do not enter social security numbers on this form as it may be made public Information about Form 990 and its instructions is at www IRS gov/form99

For the 2017 calendar year, or tax year beginning 01-01-2017 , and ending 12-31-2017 C Name of organization D Employer identification number B Check if applicable The Silver Institute Inc \square Address change 23-7108453 ☐ Name change Doing business as ☐ Initial return ☐ Final return/terminated E Telephone number ☐ Amended return Number and street (or P O box if mail is not delivered to street address) Room/suite ☐ Application pending (202) 835-0185 City or town, state or province, country, and ZIP or foreign postal code Washington, DC 20005 **G** Gross receipts \$ 1,752,921 Name and address of principal officer H(a) Is this a group return for ☐Yes ☑No subordinates? H(b) Are all subordinates ☐ Yes ☑No ıncluded? Tax-exempt status 501(c)(3) \checkmark 501(c) (6) ◀ (insert no) 4947(a)(1) or If "No," attach a list (see instructions) **H(c)** Group exemption number ▶ Website: ► www silverinstitute org **L** Year of formation 1971 M State of legal domicile NY K Form of organization ✓ Corporation ☐ Trust ☐ Association ☐ Other ▶ Summary 1 Briefly describe the organization's mission or most significant activities The Silver Institute's purpose is that of promoting the welfare of the silver industry by increasing the knowledge of and demand for silver products across all end users The Silver Institute had 24 members as of year end 2017 Activities & Governance Check this box $ightharpoonup \square$ if the organization discontinued its operations or disposed of more than 25% of its net assets Number of voting members of the governing body (Part VI, line 1a) . . . 3 24 Number of independent voting members of the governing body (Part VI, line 1b) 4 0 Total number of individuals employed in calendar year 2017 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) . 6 7a Total unrelated business revenue from Part VIII, column (C), line 12 7a 0 Net unrelated business taxable income from Form 990-T, line 34 **Prior Year Current Year** 8 Contributions and grants (Part VIII, line 1h) Program service revenue (Part VIII, line 2g) . 1,569,932 1,751,683 10 Investment income (Part VIII, column (A), lines 3, 4, and 7d) . 448 1,238 11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 1,570,380 1,752,921 12 Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) 0 13 Grants and similar amounts paid (Part IX, column (A), lines 1–3). 0 14 Benefits paid to or for members (Part IX, column (A), line 4) . 0 15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) . **b** Total fundraising expenses (Part IX, column (D), line 25) ▶0 17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) . 1,548,443 1,676,500 18 Total expenses Add lines 13-17 (must equal Part IX, column (A), line 25) 1,548,443 1,676,500 19 Revenue less expenses Subtract line 18 from line 12 . 21.937 76,421

Signature Block

20 Total assets (Part X, line 16) .

21 Total liabilities (Part X, line 26) .

Under penalties of perjury, I declare that I have examined this return, inclu knowledge and belief, it is true, correct, and complete Declaration of prepa any knowledge

22 Net assets or fund balances Subtract line 21 from line 20

Sign Here

Signature of officer Michael DiRienzo Executive Director Type or print name and title

Paid Preparer Use Only

Assets or defined by designation

Print/Type preparer's name John M Kosciw CPA Preparer's signature John M Kosciw CPA Firm's address > 4515 N 39th Street ARLINGTON, VA 222072928

May the IRS discuss this return with the preparer shown above? (see instru

For Paperwork Reduction Act Notice, see the separate instructions.

Form	990 (2017)				Page 2				
Par	t IIII Statement	of Program Service Ac	complishments						
	Check if Sche	dule O contains a response of	r note to any line in this Part III .		🗆				
1	Briefly describe the o		•						
		se is that of promoting the w lver Institute had 24 member	elfare of the silver industry by increases as of year end 2017	asing the knowledge of and der	nand for silver products				
2	Did the organization the prior Form 990 o		gram services during the year which	n were not listed on	□Yes ☑No				
	•	se new services on Schedule			Li res Li No				
3	Did the organization		gnificant changes in how it conducts	s, any program	☐ Yes ☑ No				
	If "Yes," describe these changes on Schedule O								
4	Section 501(c)(3) an		nplishments for each of its three larger required to report the amount of g service reported						
4a	(Code) (Expenses \$	including grants of \$) (Revenue \$)				
	See Additional Data				,				
4b	(Code) (Expenses \$	including grants of \$) (Revenue \$)				
	See Additional Data								
4c	(Code) (Expenses \$	including grants of \$) (Revenue \$)				
	See Additional Data								
4d	Other program service	tes (Describe in Schedule O)							
	(Expenses \$	ıncludıng	grants of \$) (Revenue \$)				
4e	Total program serv	rice expenses ▶							

or X as applicable

Did the organization maintain collections of works of art, historical treasures, or other similar assets?

a Did the organization report an amount for land, buildings, and equipment in Part X, line 10?

12a Did the organization obtain separate, independent audited financial statements for the tax year?

13 Is the organization a school described in section 170(b)(1)(A)(II)? If "Yes," complete Schedule E

foreign organization? If "Yes," complete Schedule F, Parts II and IV

or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV

Did the organization report an amount in Part X, line 21 for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit counseling, debt management, credit repair, or debt negotiation

Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments,

If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VIII, VIII, IX,

Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total

Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported

Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses

the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X

If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D. Parts XI and XII is optional

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any

Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to

Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,

Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII,

Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"

b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments

valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV

Did the organization report an amount for investments-program related in Part X, line 13 that is 5% or more of its

Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D. Part X

permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V

b Was the organization included in consolidated, independent audited financial statements for the tax year?

14a Did the organization maintain an office, employees, or agents outside of the United States? . . .

column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)

assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII

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11d

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12a

12b

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14a

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Nο

Nο

Nο

Νo

No

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Page 3

29

No

Page 4

Part IV	Checklist of Required Schedules (continued)

20a	Did the organization	operate (one or	more	hospital	facilities?	If "

25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations.

instructions for applicable filing thresholds, conditions, and exceptions)

Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic

Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX,

Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's

current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes,"

24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and

b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? . . .

Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes,"

b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and

Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons?

Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member

Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV

b A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part

c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an

Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation

Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections

Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and

b If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity

Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related

Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that

Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 197 Note.

Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I .

Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M . . .

officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV . . . 📆

c Did the organization maintain an escrow account other than a refunding escrow at any time during the year

d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? .

that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ?

a A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L,

Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets?

301 7701-2 and 301 7701-3? If "Yes," complete Schedule R, Part I

within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 . . .

is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI

35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?

government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II

"Yes," complete Schedule H . . b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?

20a 20b

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24a

24b

24c

24d

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25b

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Yes

Form **990** (2017)

Yes

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No Nο No Nο

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Nο

Nο

Nο

Nο

Nο

Nο

Nο

No

Νo

orm	990 (2017)			Page 5
Par	t V Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	Enter the number reported in Box 3 of Form 1096 Enter -0- if not applicable 1a 3			
	Enter the number of Forms W-2G included in line 1a Enter -0- if not applicable 1b 0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1 c	Yes	
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return			
ь	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		No
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	_		
	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		No
	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O	3b		No
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		No
Ь	If "Yes," enter the name of the foreign country See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR)			
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		No
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		No
c	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?			
·	If ites, to fine su of sp, and the organization me form occor is in the interest of the intere	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6 a		No
	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b		
	,			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7 c		
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?			
		8		No
	Did the sponsoring organization make any taxable distributions under section 4966?	9a		No
	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		No
LO ~	Section 501(c)(7) organizations. Enter Instruction foce and control control to the section of t			
	Initiation fees and capital contributions included on Part VIII, line 12			
	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11	Section 501(c)(12) organizations. Enter Gross income from members or shareholders			
	Gross income from other sources (Do not net amounts due or paid to other sources			
D	against amounts due or received from them)			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		No
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.			
а	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schodule O			
b	additional information the organization must report on Schedule O Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13a		No
С	Enter the amount of reserves on hand			
	Did the organization receive any payments for indoor tanning services during the tax year?	14a		No
				···
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	orm 99	Ĺ

orm	990 (2017)			Page 6
Par	Governance, Management, and DisclosureFor each "Yes" response to lines 2 through 7b below, and for a "No 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O See instructions	·	nse to li	
60	Check if Schedule O contains a response or note to any line in this Part VI	<u> </u>		✓
36	ction A. Governing Body and Management		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 25		103	
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O			
b	Enter the number of voting members included in line 1a, above, who are independent 1b 24			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	2		No
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors or trustees, or key employees to a management company or other person? \cdot	3	Yes	
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		No
5	Did the organization become aware during the year of a significant diversion of the organization's assets? .	5		No
6	Did the organization have members or stockholders?	6	Yes	
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	7a	Yes	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	7b		No
8	$ \ Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following $			
а	The governing body?	8a	Yes	
b	Each committee with authority to act on behalf of the governing body?	8b	Yes	
	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? <i>If "Yes," provide the names and addresses in Schedule O</i>	9		No
Se	ction B. Policies (This Section B requests information about policies not required by the Internal Revenu	<u>e Code</u>		
			Yes	No
	Did the organization have local chapters, branches, or affiliates?	10a		No_
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a		No
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990			
	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a		No
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b		No
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	12c		No
13	Did the organization have a written whistleblower policy?	13		No
14	Did the organization have a written document retention and destruction policy?	14		No
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Yes	
b	Other officers or key employees of the organization	15b		No
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions)			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?	16a		No
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	16b		
Se	ction C. Disclosure			
17	List the States with which a copy of this Form 990 is required to be filed▶			
18	Section 6104 requires an organization to make its Form 1023 (or 1024 if applicable), 990, and 990-T (501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply			
19	Own website Another's website Dupon request Other (explain in Schedule O) Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year			
20	State the name, address, and telephone number of the person who possesses the organization's books and records Michael DiRienzo 1400 I Street NW Washington, DC 20005 (202) 835-0185			0 (2017)

compensated employees, and former such persons

(A)

Part VII

(F)

Compensation of Officers, Directors, Trustees,	Key Employees,	Highest Compensated Employees,
and Independent Contractors		

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees 1a Complete this table for all persons required to be listed Report compensation for the calendar year ending with or within the organization's tax

- year • List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation Enter -0- in columns (D), (E), and (F) if no compensation was paid
 - List all of the organization's current key employees, if any See instructions for definition of "key employee" • List the organization's five current highest compensated employees (other than an officer, director, trustee or key employee)
- who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations

🗹 Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee

(B)

- List all of the organization's former officers, key employees, or highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations

• List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations

List persons in the following order individual trustees or directors, institutional trustees, officers, key employees, highest

Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation director/trustee) organization (Wany hours organizations from the for related 2/1099-MISC) (W- 2/1099organization and Highest oc employee Individual trustee or director Officer Former organizations MISC) related Institutional Trustee below dotted organizations employee line) compensated

(C)

(D)

(E)

See Additional Data Table Form 990 (2017)

Page 8 Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued) Part VII (D) (A) (B) (C) (E) (F) Name and Title Average Position (do not check more Reportable Reportable Estimated hours per than one box, unless person compensation compensation amount of other week (list is both an officer and a from the from related compensation director/trustee) organization (Worganizations (Wany hours from the for related 2/1099-MISC) 2/1099-MISC) organization and Highest compensated employee Former Officer individual trustee organizations related Institutional director. below dotted organizations employee line) Trustee See Additional Data Table • c Total from continuation sheets to Part VII, Section A . • d Total (add lines 1b and 1c) 2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization ▶ 0 Yes No 3 Did the organization list any former officer, director or trustee, key employee, or highest compensated employee on line 1a? If "Yes," complete Schedule J for such individual . 3 Nο 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? If "Yes," complete Schedule J for such ındıvıdual . 4 Nο 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? If "Yes," complete Schedule J for such person . . . 5 Νo Section B. Independent Contractors Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year (A) (B) (C) Name and business address Description of services Compensation KSG LLC Management Fees 1400 I Street NW Suite 550 Washington, DC 20005 Michael Barlerin Associates Silver Promotion 845 Third Ave 6th Floor NY, NY 10022

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of

compensation from the organization ▶ 0

Form 990 (2017)

Form 9 Part	VIII Statement of Revenue				Page 9
	Check if Schedule O contains a response or note to any				<u> </u>
		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
,, s	1a Federated campaigns 1a		revenue		312 311
Contributions, Gifts, Grants and Other Similar Amounts	b Membership dues 1b				
, Gr	c Fundraising events 1c				
iffs, ar A	d Related organizations				
s, G	e Government grants (contributions)				
ion I Si	f All other contributions, gifts, grants, and similar amounts not included above				
ibut	g Noncash contributions included				
on tr	ın lines 1a-1f \$				
<u>ع</u> ت	h Total.Add lines 1a-1f	0			
H.	Business		14.226		14.226
15V-3	2a Industrial Conference b Membership Dues & Assessments	+	14,326 69,874 1,56	9,874	14,326
Program Service Revenue	c Miscellaneous		29		29
ĕrv	d Publications	1	67,454		167,454
E LII	е				
ogra	f All other program service revenue	 751,683			
4	gTotal.Add lines 2a-2f ▶	731,063			
	3 Investment income (including dividends, interest, and other similar amounts)		8		1,238
	4 Income from investment of tax-exempt bond proceeds	•	0		
	5 Royalties	•	0		
	(1) Real (11) Personal	-			
	b Less rental expenses				
	c Rental income or (loss)	7			
	d Net rental income or (loss)	-	o		
	(i) Securities (ii) Other				
	7a Gross amount from sales of				
	assets other than inventory				
	b Less cost or	+			
	other basis and sales expenses	_			
	C Gain or (loss)	4	0		
	8a Gross income from fundraising events		1		
ne	(not including \$ of contributions reported on line 1c)				
.ve⊟	See Part IV, line 18 a				
. Re	b Less direct expenses b				
Other Revenue	c Net income or (loss) from fundraising events > 9a Gross income from gaming activities	1			
Ò	See Part IV, line 19				
	b Less direct expenses b	-			
	c Net income or (loss) from gaming activities	_	О		
	10aGross sales of inventory, less returns and allowances				
	a				
	b Less cost of goods sold b				
	C Net income or (loss) from sales of inventory .		0		
	Miscellaneous Revenue Business Code 11a	-			
	ь				
	с				
		<u> </u>			
	d All other revenue				
	e Total. Add lines 11a–11d		0		
	12 Total revenue. See Instructions	1,752,92	1 1,569,87	4	183,047

	rt IX Statement of Functional Expenses tion 501(c)(3) and 501(c)(4) organizations must complete all co	lumns All other orga	anizations must com	plete column (A)	
	Check if Schedule O contains a response or note to any	line in this Part IX			🗆
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraisingexpenses
1	Grants and other assistance to domestic organizations and domestic governments See Part IV, line 21	0	·		
2	Grants and other assistance to domestic individuals See Part IV, line 22	0			
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, line 15 and 16	0			
4	Benefits paid to or for members	0			
5	Compensation of current officers, directors, trustees, and key employees	0			
6	Compensation not included above, to disqualified persons (as defined under section $4958(f)(1)$) and persons described in section $4958(c)(3)(B)$	0			
7	Other salaries and wages	0			
8	Pension plan accruals and contributions (include section 401 (k) and 403(b) employer contributions)	0			
9	Other employee benefits	0			
10	Payroll taxes	0			
11	Fees for services (non-employees)				
ā	Management	482,000			
Ł	D Legal	0			
	: Accounting	7,200			
C	I Lobbying	0			
•	Professional fundraising services See Part IV, line 17	0			
f	Investment management fees	0			
ç	Other (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O)	0			
12	Advertising and promotion	0			
13	Office expenses	19,626			
	Information technology	0			
	Royalties	0			
	Occupancy	0			
	Travel	0			
18	Payments of travel or entertainment expenses for any federal, state, or local public officials	0			
19	Conferences, conventions, and meetings	35,131			
20	Interest	0			
	Payments to affiliates	0			
	Depreciation, depletion, and amortization	0			
	Insurance	0			
24	Other expenses Itemize expenses not covered above (List miscellaneous expenses in line 24e If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O)				
	a Silver Promotion Service	540,971			
	b World Silver Survey	332,037			
	c Market Reports	56,125			
	d Technical Monitoring	43,371			
	e All other expenses	160,039			
25	Total functional expenses. Add lines 1 through 24e	1,676,500	0	0	0
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation				
	Check here ► ☐ If following SOP 98-2 (ASC 958-720)				

Fund Balances

Assets or

Net

27

28

29

30

31

32

33

34

6

7

8

9

10c

11

12

13

14

15

16 17

18

19

20

21

22 23

24

25

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32

33

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164.112

Page **11**

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240.533

240,533

240.533

Form **990** (2017)

240.533

Check if Schedule O contains a response or note to any line in this Part IX

		Beginning of year		End of yea
1	Cash-non-interest-bearing	164,112	1	
2	Savings and temporary cash investments		2	

2	Savings and temporary cash investments	2	2
3	Pledges and grants receivable, net	3	3
4	Accounts receivable, net	4	1
5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part	5	5

II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions) Complete Notes and loans receivable, net .

Assets Inventories for sale or use . Prepaid expenses and deferred charges 10a Land, buildings, and equipment cost or other

10a basis Complete Part VI of Schedule D

10b Investments—publicly traded securities . Investments—other securities See Part IV, line 11 . . .

Investments—program-related See Part IV, line 11

b Less accumulated depreciation 11 12 13

14 Intangible assets 15 Other assets See Part IV, line 11

16 17 Accounts payable and accrued expenses

Total assets.Add lines 1 through 15 (must equal line 34) . .

Permanently restricted net assets

Total net assets or fund balances

Total liabilities and net assets/fund balances

18 Grants payable . . 19 Deferred revenue

20 Tax-exempt bond liabilities . . . 21 22

Escrow or custodial account liability Complete Part IV of Schedule D Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons Complete Part II of Schedule L .

Liabilities 23 Secured mortgages and notes payable to unrelated third parties 24 Unsecured notes and loans payable to unrelated third parties

Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24) Complete Part X of Schedule D Total liabilities. Add lines 17 through 25 .

26

Organizations that do not follow SFAS 117 (ASC 958),

check here ▶ 🔲 and complete lines 30 through 34.

Capital stock or trust principal, or current funds

Paid-in or capital surplus, or land, building or equipment fund . . .

Retained earnings, endowment, accumulated income, or other funds

Organizations that follow SFAS 117 (ASC 958), check here 🕨 🗹 and complete lines 27 through 29, and lines 33 and 34. Unrestricted net assets Temporarily restricted net assets

164.112 27 28

164,112

164.112

Both consolidated and separate basis

☐ Both consolidated and separate basis

2a

2b

2c

3а

3b

Yes

Yes

Nο

Nο

Form 990 (2017)

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

Consolidated basis

Consolidated basis

b Were the organization's financial statements audited by an independent accountant?

separate basis, consolidated basis, or both

Separate basis

consolidated basis, or both

Separate basis

Audit Act and OMB Circular A-133?

If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or reviewed on a

If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separate basis,

If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required

c If "Yes," to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits

Additional Data

Software ID: 17005038 **Software Version:** 2017v2.2

The Silver Institute publishes and disseminates to members, analysts, media, government officials and the public, its annual report. World Silver Survey, which serves as the

EIN: 23-7108453

Name: The Silver Institute Inc.

Form 990 (2017) Form 990, Part III, Line 4a:

Industry's core annual statistical analysis of world silver supply and demand and remains the most widely cited work on the global market

Form 990, Part III, Line 4b:

highlight trends in the silver marketplace and fostering research of silver related applications

The Silver Institute's General Program provides a variety of services benefiting the industry including development of a Silver Promotion Service, an industry program to boost demand for sterling silver newelry, increasing awareness and education about silver through the Silver Institute's web site, press releases and newsletters that

Form 990, Part III, Line 4c:

the positive benefits of silver. The Silver Institute put in place a monitoring program to work with members and regulators regarding the use of silver in nanotechnology and

The Silver Institute's Industrial Program provides a forum for research to stimulate new and significant industry uses of silver and education of regulators and the public on

as a general microbial

(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average amount of other than one box, unless compensation hours per compensation person is both an officer week (list from the from related compensation

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

and Independent Contractors

Director

Director

Director

Director

Director

Terry Hanlon

Grant Angwin

Cigdem Bostan

Vice President

Ounesh Reebye

Octavio Alvidrez Ortega

	any hours	1 ' 1 '						organization	organizations	from the
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	Key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Fernando Alanis Director	0 00	×						0	0	0
Bradford Cooke Director	0 00	х						0	0	0
Ben Van Kerkwijk	0 00							0	0	0
Director	0 00								,	
Jack Allen	0 00								0	0

Director	0 00					
Ben Van Kerkwijk	0 00	×			0	
Director	0 00	l			0	
Jack Allen	0 00	×			0	
Director	0 00	l				
Victor Gobitz	0 00					

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(A) (D) (E) (B) (C) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless compensation hours per compensation amount of other week (list person is both an officer from the from related compensation any hours and a director/trustee) organization organizations from the

Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	any hours and a director/trustee)							organization	from the		
	for related organizations below dotted line)	or director esteunt laubwidni	lestitutional Trustee		key employee	Highest compensated employee	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations	
Chiaki Kaneko Director	0 00	x						0	0	0	
	0 00										
Stephen Orr Director	0 00	х						0	0	0	
Mitchell Krebs	0 00	×		х				0	0	0	
President	0 00										
David Madge	0 00	×						0	0	0	
Director	0 00										
Phillips Baker Jr	0 00	Х						0	0	0	
Director	0 00	.,									

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David Wolfin

Michael Mesaric

Michael Needham

Michael DiRienzo

Exec Dir & Secy

Mike Clark

Director

Director

Director

Director

and Independent Contractors

(A) (B) (C) (D) (E) (F) Name and Title Position (do not check more Reportable Reportable Estimated Average than one box, unless amount of other hours per compensation compensation week (list person is both an officer from the from related compensation

and a director/trustee)

organization

organizations

from the

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Form 990, Part VII - Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees,

	1,				,	uo,	′	(14) 2 (4 200	(11/ 2/1000	
	for related organizations below dotted line)	individual trustee or director	Institutional Trustee	Officer	key employee	Highest compensated	Former	(W- 2/1099- MISC)	(W- 2/1099- MISC)	organization and related organizations
Chiranjit Sapre	0 00	x						0	0	0
Director	0 00								,	
Jason Rubin Director	0 00	x						0	0	0
Leo van Wyk	0 00							0	0	0

Jason Rubin		X				ام	
Director	0 00	,,					
Leo van Wyk	0 00						
Director	0 00	X				U	
Mıchael Steinmann	0 00						
Director	0 00	X				0	

0 00

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any hours

and Independent Contractors

Mark Hanna

Thomas Angelos
Treasurer

Mark Spurbeck

Asst Treasurer

Director

SCHEDULE C

• Section 501(c)(3) organizations Complete Parts I-A and B Do not complete Part I-C

For Paperwork Reduction Act Notice, see the instructions for Form 990 or 990-EZ.

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No 1545-0047

DLN: 93493057003408

Open to Public

Department of the Treasury Internal Revenue Service

(Form 990 or 990-

EZ)

▶ Complete if the organization is described below. ▶ Attach to Form 990 or Form 990-EZ.

▶Information about Schedule C (Form 990 or 990-EZ) and its instructions is at

www.irs.gov/form990. If the organization answered "Yes" on Form 990, Part IV, Line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

Inspection

Schedule C (Form 990 or 990-EZ) 2017

Cat No 50084S

• Section 501(c) (other than section 501(c)(3)) organizations Complete Parts I-A and C below Do not complete Part I-B Section 527 organizations Complete Part I-A only If the organization answered "Yes" on Form 990, Part IV, Line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then • Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)) Complete Part II-A Do not complete Part II-B Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)). Complete Part II-B. Do not complete Part II-A. If the organization answered "Yes" on Form 990, Part IV, Line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then • Section 501(c)(4), (5), or (6) organizations Complete Part III Name of the organization Employer identification number The Silver Institute Inc 23-7108453 Complete if the organization is exempt under section 501(c) or is a section 527 organization. Part I-A Provide a description of the organization's direct and indirect political campaign activities in Part IV (see instructions for definition of "political campaign activities") Political campaign activity expenditures (see instructions) 2 3 Volunteer hours for political campaign activities (see instructions) Complete if the organization is exempt under section 501(c)(3). Enter the amount of any excise tax incurred by the organization under section 4955 1 Enter the amount of any excise tax incurred by organization managers under section 4955 3 If the organization incurred a section 4955 tax, did it file Form 4720 for this year? ☐ Yes Was a correction made? Yes □ No If "Yes," describe in Part IV Complete if the organization is exempt under section 501(c), except section 501(c)(3). Enter the amount directly expended by the filing organization for section 527 exempt function activities Enter the amount of the filing organization's funds contributed to other organizations for section 527 exempt 2 Total exempt function expenditures Add lines 1 and 2 Enter here and on Form 1120-POL, line 17b 3 Did the filing organization file Form 1120-POL for this year? 5 Enter the names, addresses and employer identification number (EIN) of all section 527 political organizations to which the filing organization made payments For each organization listed, enter the amount paid from the filing organization's funds. Also enter the amount of political contributions received that were promptly and directly delivered to a separate political organization, such as a separate segregated fund or a political action committee (PAC). If additional space is needed, provide information in Part IV (a) Name (b) Address (c) EIN (d) Amount paid from (e) Amount of political filing organization's contributions received funds If none, enter and promptly and -0directly delivered to a separate political organization If none, enter -0-2 5

activity

Volunteers?

1

c Total

Part IV

expenditure next year?

Return Reference

3

(b)

Amount

(a)

No

Yes

Media advertisements? Mailings to members, legislators, or the public? Publications, or published or broadcast statements? Grants to other organizations for lobbying purposes? Direct contact with legislators, their staffs, government officials, or a legislative body? Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? Other activities? Total Add lines 1c through 1i 2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? b If "Yes," enter the amount of any tax incurred under section 4912 If "Yes," enter the amount of any tax incurred by organization managers under section 4912 If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? Part III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6). Yes No Were substantially all (90% or more) dues received nondeductible by members? 1 Nο 1 2 2 Did the organization make only in-house lobbying expenditures of \$2,000 or less? Yes Did the organization agree to carry over lobbying and political expenditures from the prior year? No Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or section 501(c)(6)Part III-B and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) Part III-A, line 3, is answered "Yes." Dues, assessments and similar amounts from members 1 1 2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid). 2a Current year 2b Carryover from last year

Provide the descriptions required for Part I-A, line 1, Part I-B, line 4, Part I-C, line 5, Part II-A (affiliated group list), Part II-A, lines 1 and 2 (see

Explanation

For each "Yes" response on lines 1a through 1i below, provide in Part IV a detailed description of the lobbying

Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?

Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues

Taxable amount of lobbying and political expenditures (see instructions)

instructions), and Part II-B, line 1 Also, complete this part for any additional information

Supplemental Information

If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political

During the year, did the filing organization attempt to influence foreign, national, state or local legislation,

including any attempt to influence public opinion on a legislative matter or referendum, through the use of

2c 3

<u>4</u>

efile GRAPHI	C print - DO NO	OT PROCES	S As Fi	led Data -	Data - DLN: 934						3493057003408						
Schedule L (Form 990 or 990	, F comple	te if the orga 27, 28a,	nization a 28b, or 28 ▶ Attac	1S With li nswered "Yes Ic, or Form 99 In to Form 99	s" on Form 9 0-EZ, Part V 0 or Form 99		2017										
Department of the Tre Internal Revenue Serv	asurv	ormation abo	out Schedu	ile L (Form 99 <u>www.irs.gov</u>) and its inst	ructio	ns is	at	C	pen		ublic				
Name of the org							En	nplo	yer ide	entifica	tion r	iumb	er				
									8453								
	ss Benefit Trail lete if the organiza									ne 40h							
) Name of disqual			Relationship be					escrip		(d) Cor	rected?				
				(organization			tr	ansact	ion	Y	es	No				
											-						
Part II Los Cor rep (a) Name of	mount of tax, if an ans to and/or nplete if the organ orted an amount of (b) Relationship with organization	From Interdization answer on Form 990, F	ested Per red "Yes" or Part X, line ! (d) Loan !	rsons. n Form 990-EZ 5, 6, or 22			(g)	(g) In default? Ap		g) In (h)		, Part IV,		h) ved by rd or	(ganıza i)Writ greem	ten
			То	From			Yes	No	Yes	No	Yes		No				
 Total					<u> </u>												
	nts or Assista						1										
	rested person (b		between n and the	es" on Form 9 (c) Amount		(d) Type	of assis	stand	ce	(e) Pu	rpose (of ass	istance				
Eau Damanuaul: D	luction Act Notice	Al TA	f F.	000 000 1	F7 C-	at No. 500564							EZ) 2017				

	organization			rever	ues?
				Yes	No
(1) KSG LLC	Shared Officer	482,000	Management Fee		No

Explanation

Schedule I. (Form 990 or 990-F7) 2017

Provide additional information for responses to questions on Schedule L (see instructions)

Return Reference

Supplemental Information

Part V

efile GRAPH	IC print - DO NOT PROCESS As Filed Data -	DLN	l: 93493057003408						
SCHEDUL (Form 990 or EZ)	990- Complete to provide information for responses to specifi Form 990 or 990-EZ or to provide any additional inf ► Attach to Form 990 or 990-EZ. ► Information about Schedule O (Form 990 or 990-EZ) and if www.irs.gov/form990.	for responses to specific questions on rovide any additional information. orm 990 or 990-EZ. The property of							
Name of the org		Employer iden 23-7108453	tification number						
Return Reference	Explanation								
Form 990, Part VI, Line 3 Description of Delegated Duties to Management Company	KSG, LLC provides association management services in connection with the implinistrate	ementation and administr	ation of The Silver						

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line	The Silver Institute draws its membership from across the breadth of the silver industry This includes leading silver mining houses, refiners, bullion suppliers, manufacturers of
6	silver products and wholesalers of silver investment products
Explanation	i i
of Classes of	
Members or	
Shareholder	

Return Explanation

990 Schedule O. Supplemental Information

Form 990,
Part VI, Line
11b Form
990 is reviewed in detail by the Institute's Executive Director
990 Review
Process

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 15a Compensation Review & Approval Process - CEO, Top Management	The Silver Institute does not have any employees The Silver Institute is managed under co ntract by KSG, LLC The Silver Institute's Executive Director is an employee of and is paid by KSG LLC. The management fee is determined by the Silver Institute's Executive Committee annually

990 Schedule O, Supplemental Information

Return Reference	Explanation
Form 990, Part VI, Line 19 Other Organization Documents Publicly Available	The organization structure of the Silver Institute is described on its web site. Financial statements and detailed governing documents are available upon written request. The Form 990 is available upon request and is available from the GuideStar web site.